			Discount off	DIR
CATEGORY	SERVICE DESCRIPTION	MSRP/hour	Discount off	Cooperative
			MSRP %	Contract Price
Accessibility Services	Business Analyst I	\$90.45	22.5%	\$70.62
Accessibility Services	UX Developer I	\$99.93	22.5%	\$78.03
Accessibility Services	QA Analyst I	\$105.19	22.5%	\$82.13
Accessibility Services	UX Developer II	\$108.23	22.5%	\$84.51
Accessibility Services	QA Analyst II	\$114.06	22.5%	\$89.06
Accessibility Services	Marketing	\$114.84	22.5%	\$89.67
Accessibility Services	UX Developer III	\$117.38	22.5%	\$91.65
Accessibility Services	Project Manager I	\$117.42	22.5%	\$91.68
Accessibility Services	Business Analyst II	\$118.86	22.5%	\$92.81
Accessibility Services	Scrum Master I	\$121.13	22.5%	\$94.58
Accessibility Services	UX Developer IV	\$122.75	22.5%	\$95.84
Accessibility Services	QA Analyst III	\$136.87	22.5%	\$106.87
Accessibility Services	Business Analyst III	\$147.30	22.5%	\$115.01
Accessibility Services	Scrum Master II	\$147.33	22.5%	\$115.04
Accessibility Services	Project Manager II	\$152.71	22.5%	\$119.24
Accessibility Services	Project Manager III	\$173.23	22.5%	\$135.26
Business Analysis Services	Business Analyst I	\$90.45		\$70.62
Business Analysis Services	UX Developer I	\$99.93		\$78.03
Business Analysis Services	QA Analyst I	\$105.19		\$82.13
Business Analysis Services	UX Developer II	\$108.23		\$84.51
Business Analysis Services	QA Analyst II	\$114.06		\$89.06
Business Analysis Services	Marketing	\$114.84		\$89.67
Business Analysis Services	UX Developer III	\$117.38		\$91.65
Business Analysis Services	Project Manager I	\$117.42	22.5%	\$91.68
Business Analysis Services	Business Analyst II	\$118.86		\$92.81
Business Analysis Services	Scrum Master I	\$121.13		\$94.58
Business Analysis Services	UX Developer IV	\$122.75		\$95.84
Business Analysis Services	QA Analyst III	\$136.87	22.5%	\$106.87
Business Analysis Services	Business Analyst III	\$147.30		\$115.01
Business Analysis Services	Scrum Master II	\$147.33		
Business Analysis Services	Project Manager II	\$152.71		
Business Analysis Services	Project Manager III	\$173.23		
Domain Name System (DNS) Manag	,	\$90.45		\$70.62
Domain Name System (DNS) Manag		\$106.45		\$83.12
Domain Name System (DNS) Manag		\$117.42		\$91.68
Domain Name System (DNS) Manag		\$118.50		\$92.53
Domain Name System (DNS) Manag		\$118.86		\$92.81
Domain Name System (DNS) Manag	-	\$121.13		\$94.58
Domain Name System (DNS) Manag		\$142.53		\$111.29
Domain Name System (DNS) Manag		\$147.30		\$115.01
Domain Name System (DNS) Manag		\$147.33		\$115.04
Domain Name System (DNS) Manag		\$152.71		\$119.24
Domain Name System (DNS) Manag		\$173.23		\$135.26
Marketing Services	Business Analyst I	\$90.45		\$70.62
Marketing Services	UX Developer I	\$99.93		\$78.03
Marketing Services	UX Developer II	\$108.23		\$84.51
Marketing Services	Marketing	\$114.84	22.5%	\$89.67
Marketing Services	UX Developer III	\$117.38		
INIAI VEILLIA OEI NICES	ov peveloher III	φ111.30	22.570	φ91.00

Marketing Services	Project Manager I	\$117.42	22.5%	\$91.68
Marketing Services	Business Analyst II	\$118.86	22.5%	\$92.81
Marketing Services	Scrum Master I	\$121.13	22.5%	\$94.58
Marketing Services	UX Developer IV	\$122.75	22.5%	\$95.84
Marketing Services	Business Analyst III	\$147.30	22.5%	\$115.01
Marketing Services	Scrum Master II	\$147.33	22.5%	\$115.04
Marketing Services	Project Manager II	\$152.71	22.5%	\$119.24
Marketing Services	Project Manager III	\$173.23	22.5%	\$135.26
Turnkey Solutions	Business Analyst I	\$90.45	22.5%	\$70.62
Turnkey Solutions	UX Developer I	\$99.93	22.5%	\$78.03
Turnkey Solutions	QA Analyst I	\$105.19	22.5%	\$82.13
Turnkey Solutions	Developer I	\$105.20	22.5%	\$82.14
Turnkey Solutions	Systems Engineer I	\$106.45	22.5%	\$83.12
Turnkey Solutions	UX Developer II	\$108.23	22.5%	\$84.51
Turnkey Solutions	QA Analyst II	\$114.06	22.5%	\$89.06
Turnkey Solutions	Marketing	\$114.84	22.5%	\$89.67
Turnkey Solutions	UX Developer III	\$117.38	22.5%	\$91.65
Turnkey Solutions	Project Manager I	\$117.42	22.5%	\$91.68
Turnkey Solutions	Systems Engineer II	\$118.50	22.5%	\$92.53
Turnkey Solutions	Business Analyst II	\$118.86	22.5%	\$92.81
Turnkey Solutions	Security Analyst I	\$119.14	22.5%	\$93.03
Turnkey Solutions	Scrum Master I	\$121.13	22.5%	\$94.58
Turnkey Solutions	Developer II	\$121.29	22.5%	\$94.70
Turnkey Solutions	UX Developer IV	\$122.75	22.5%	\$95.84
Turnkey Solutions	Security Analyst II	\$136.40	22.5%	\$106.50
Turnkey Solutions	QA Analyst III	\$136.87	22.5%	\$106.87
Turnkey Solutions	Cloud Security Engineer	\$137.93	22.5%	\$107.70
Turnkey Solutions	Systems Engineer III	\$142.53	22.5%	\$111.29
Turnkey Solutions	Business Analyst III	\$147.30	22.5%	\$115.01
Turnkey Solutions	Scrum Master II	\$147.33	22.5%	\$115.04
Turnkey Solutions	Architect I	\$148.00	22.5%	\$115.56
Turnkey Solutions	Project Manager II	\$152.71	22.5%	\$119.24
Turnkey Solutions	Developer III	\$154.97	22.5%	\$121.00
Turnkey Solutions	Security Analyst III	\$159.77	22.5%	\$124.75
Turnkey Solutions	Architect II	\$169.27	22.5%	\$132.17
Turnkey Solutions	Developer IV	\$171.88	22.5%	\$134.21
Turnkey Solutions	Project Manager III	\$173.23	22.5%	\$135.26
Turnkey Solutions	Cloud Security Architect	\$177.35	22.5%	\$138.48
Turnkey Solutions	Architect III	\$192.68	22.5%	\$150.45
Web Content Management	Business Analyst I	\$90.45	22.5%	\$70.62
Web Content Management	UX Developer I	\$99.93	22.5%	\$78.03
Web Content Management	QA Analyst I	\$105.19	22.5%	\$82.13
Web Content Management	UX Developer II	\$108.23	22.5%	\$84.51
Web Content Management	QA Analyst II	\$114.06	22.5%	\$89.06
Web Content Management	Marketing	\$114.84	22.5%	\$89.67
Web Content Management	UX Developer III	\$117.38	22.5%	\$91.65
Web Content Management	Project Manager I	\$117.42	22.5%	\$91.68
Web Content Management	Business Analyst II	\$118.86	22.5%	\$92.81
Web Content Management	Scrum Master I	\$121.13	22.5%	\$94.58
Web Content Management	UX Developer IV	\$122.75	22.5%	\$95.84
Web Content Management	QA Analyst III	\$136.87	22.5%	\$106.87

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Web Content Management	Business Analyst III	\$147.30	22.5%	\$115.01
Web Content Management	Scrum Master II	\$147.33	22.5%	\$115.04
Web Content Management	Project Manager II	\$152.71	22.5%	\$119.24
Web Content Management	Project Manager III	\$173.23	22.5%	\$135.26
Web Training, Maintenance, and Su		\$90.45	22.5%	\$70.62
Web Training, Maintenance, and Su		\$105.19	22.5%	\$82.13
Web Training, Maintenance, and Su		\$114.06	22.5%	\$89.06
Web Training, Maintenance, and Su		\$114.84	22.5%	\$89.67
Web Training, Maintenance, and Su		\$117.42	22.5%	\$91.68
Web Training, Maintenance, and Su		\$118.86	22.5%	\$92.81
Web Training, Maintenance, and Su		\$121.13	22.5%	\$94.58
Web Training, Maintenance, and Su		\$136.87	22.5%	\$106.87
Web Training, Maintenance, and Su		\$147.30	22.5%	\$115.01
Web Training, Maintenance, and Su	Scrum Master II	\$147.33	22.5%	\$115.04
Web Training, Maintenance, and Su		\$152.71	22.5%	\$119.24
Web Training, Maintenance, and Su	Project Manager III	\$173.23	22.5%	\$135.26
Website Design and Website Develo	p Business Analyst I	\$90.45	22.5%	\$70.62
Website Design and Website Develo	µUX Developer I	\$99.93	22.5%	\$78.03
Website Design and Website Develo	QA Analyst I	\$105.19	22.5%	\$82.13
Website Design and Website Develo	Developer I	\$105.20	22.5%	\$82.14
Website Design and Website Develo	• 1	\$106.45	22.5%	\$83.12
Website Design and Website Develo	·1 ·	\$108.23	22.5%	\$84.51
Website Design and Website Develo	• • • • • • • • • • • • • • • • • • • •	\$114.06	22.5%	\$89.06
Website Design and Website Develo	· 1	\$114.84	22.5%	\$89.67
Website Design and Website Develo		\$117.38	22.5%	\$91.65
Website Design and Website Develo		\$117.42	22.5%	\$91.68
Website Design and Website Develo		\$118.50	22.5%	\$92.53
Website Design and Website Develo		\$118.86	22.5%	\$92.81
Website Design and Website Develo		\$119.14	22.5%	\$93.03
Website Design and Website Develo		\$121.13	22.5%	\$94.58
Website Design and Website Develo	• •	\$121.29	22.5%	\$94.70
Website Design and Website Develo		\$122.75	22.5%	\$95.84
Website Design and Website Develo		\$136.40	22.5%	\$106.50
Website Design and Website Develo		\$136.87	22.5%	\$106.87
Website Design and Website Develo		\$137.93	22.5%	\$107.70
Website Design and Website Develo		\$142.53	22.5%	\$111.29
Website Design and Website Develo		\$147.30	22.5%	\$115.01
Website Design and Website Develo		\$147.33	22.5%	\$115.04
Website Design and Website Develo	-	\$148.00	22.5%	\$115.56
Website Design and Website Develo		\$152.71	22.5%	\$119.24
Website Design and Website Develo		\$154.97	22.5%	\$121.00
Website Design and Website Develo	•	\$154.97	22.5%	\$124.75
Website Design and Website Develo		\$169.27	22.5%	\$132.17
Website Design and Website Develo		\$171.88	22.5%	\$134.21
Website Design and Website Develo		\$173.23	22.5%	\$134.21
Website Design and Website Develo		\$173.23	22.5%	\$133.20 \$138.48
Website Design and Website Develo			22.5%	· ·
<u> </u>	• 1	\$192.68 \$00.45		\$150.45 \$70.62
Website Hosting and Cloud Hosting	Business Analyst I	\$90.45	22.5%	\$70.62
Website Hosting and Cloud Hosting	Systems Engineer I	\$106.45	22.5%	\$83.12
Website Hosting and Cloud Hosting	Project Manager I	\$117.42	22.5%	\$91.68
Website Hosting and Cloud Hosting	Systems Engineer II	\$118.50	22.5%	\$92.53

Website Hosting and Cloud Hosting	Business Analyst II	\$118.86	22.5%	\$92.81
Website Hosting and Cloud Hosting	Scrum Master I	\$121.13	22.5%	\$94.58
Website Hosting and Cloud Hosting	Cloud Security Engineer	\$137.93	22.5%	\$107.70
Website Hosting and Cloud Hosting	Systems Engineer III	\$142.53	22.5%	\$111.29
Website Hosting and Cloud Hosting	Business Analyst III	\$147.30	22.5%	\$115.01
Website Hosting and Cloud Hosting	Scrum Master II	\$147.33	22.5%	\$115.04
Website Hosting and Cloud Hosting	Architect I	\$148.00	22.5%	\$115.56
Website Hosting and Cloud Hosting	Project Manager II	\$152.71	22.5%	\$119.24
Website Hosting and Cloud Hosting	Architect II	\$169.27	22.5%	\$132.17
Website Hosting and Cloud Hosting	Project Manager III	\$173.23	22.5%	\$135.26
Website Hosting and Cloud Hosting	Cloud Security Architect	\$177.35	22.5%	\$138.48
Website Hosting and Cloud Hosting	Architect III	\$192.68	22.5%	\$150.45